Northern Utilities, Inc. - New Hampshire Division
Energy Efficiency Program Monthly Report
November 2013

| Month | Actual or Forecast | Beginning Balance (Over)/Under | $\begin{gathered} \text { Rate } \\ \text { Per Therm } \end{gathered}$ |  | DSM Collections |  | DSM <br> Expenditures |  |  |  | Ending Balance (Over)/Under | Average Balance (Over)/Under | Interest <br> Prime Rate | Interest @ <br> Prime Rate | Ending Bal. Plus Interest (Over)/Under | Total <br> Therm <br> Sales | $\begin{gathered} \text { \# of } \\ \text { Days } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | C\& | Residential | C\& | Residential | C\& | Residential | Low-income | Total |  |  |  |  |  |  |  |
| January-12 | Actual | ( $(145,196)$ | \$0.0126 | \$0.0333 | \$75,074 | \$86,497 | \$34,019 | \$15,572 | \$8,594 | \$58,185 | (\$248,583) | (\$196,889) | 3.25\% | (\$543) | (\$249,126) | 8,605,058 | 31 |
| February | Actual | ( $\$ 249,126$ ) | \$0.0126 | \$0.0333 | \$72,169 | \$84,517 | \$38,388 | \$15,463 | \$9,620 | \$63,471 | (\$342,341) | (\$295,734) | 3.25\% | (\$764) | (\$343,105) | 8,265,649 | 29 |
| March | Actual | ( $\$ 343,105$ ) | \$0.0126 | \$0.0333 | \$62,484 | \$71,845 | \$29,333 | \$26,591 | \$11,221 | \$67,145 | $(5410,289)$ | (\$376,697) | 3.25\% | (\$1,040) | ( $\$ 411,323$ ) | 7,116,395 | 31 |
| April | Actual | $(5411,323)$ | \$0.0126 | \$0.0333 | \$44,127 | \$45,053 | \$120,115 | \$11,485 | \$11,603 | \$143,202 | ( $\$ 357,300$ ) | (\$384,311) | 3.25\% | (\$1,022) | (\$358,323) | 4,855,061 | 30 |
| May | Actual | $(5358,323)$ | \$0.0126 | \$0.0333 | \$32,737 | \$28,250 | \$61,130 | \$128,906 | \$8,800 | \$198,835 | ( $\$ 220,474$ ) | (\$289,398) | 3.25\% | (\$799) | $(\$ 221,273)$ | 3,446,312 | 31 |
| June | Actual | (\$221,273) | \$0.0126 | \$0.0333 | \$26,374 | \$17,202 | \$14,563 | \$38,333 | \$8,948 | \$61,845 | $(\$ 203,003)$ | (\$212,138) | 3.25\% | (\$567) | (\$203,570) | 2,609,863 | 30 |
| July | Actual | (\$203,570) | \$0.0126 | \$0.0333 | \$23,148 | \$12,616 | \$25,155 | \$41,310 | \$19,516 | \$85,981 | $(\$ 153,353)$ | (\$178,462) | 3.25\% | (\$493) | (\$153,846) | 2,216,245 | 31 |
| August | Actual | ( $\$ 153,846$ ) | \$0.0126 | \$0.0333 | \$23,181 | \$10,977 | \$11,593 | \$12,480 | \$22,233 | \$46,306 | ( $\$ 141,698)$ | (\$147,772) | 3.25\% | (\$408) | $(\$ 142,106)$ | 2,169,479 | 31 |
| September | Actual | (\$142, 106) | \$0.0126 | \$0.0333 | \$24,091 | \$11,892 | \$13,592 | \$77,532 | \$24,512 | \$115,636 | (\$62.454) | (\$102,280) | 3.25\% | (\$273) | (\$62,727) | 2,271,056 | 30 |
| October | Actual | $(\$ 62,727)$ | \$0.0126 | \$0.0333 | \$27,707 | \$17,102 | \$12.477 | \$42,714 | \$24,849 | \$80,039 | ( $\$ 27,496$ ) | $(\$ 45,112)$ | 3.25\% | (\$125) | (\$27,621) | 2,710,700 | 31 |
| November | Actual | (\$27,621) | \$0.0122 | \$0.0368 | \$43,509 | \$38,244 | \$21,720 | \$48,769 | \$13,161 | \$83,650 | ( $\$ 25,723$ ) | (\$26,672) | 3.25\% | (\$71) | $(\$ 25,794)$ | 4,671,697 | 30 |
| December | Actual | $(\$ 25,794)$ | \$0.0118 | \$0.0403 | \$60,581 | \$83,552 | \$51,895 | \$78,870 | \$42,242 | \$173,008 | \$3,081 | $(\$ 11,357)$ | 3.25\% | (\$31) | \$3,050 | 7,207,188 | 31 |
| January-13 | Actual | \$3,050 | \$0.0118 | \$0.0403 | \$75,587 | \$109,875 | \$40,961 | \$92,199 | \$11,417 | \$144,577 | $(\$ 37,835)$ | ( $\$ 17,393)$ | 3.25\% | (\$46) | ( $\$ 37,881$ ) | 9,133,865 | 30 |
| February | Actual | (\$37,881) | \$0.0118 | \$0.0403 | \$80,797 | \$125,104 | \$19,070 | \$43,510 | \$28,641 | \$91,221 | $(\$ 152,562)$ | $(\$ 95,222)$ | 3.25\% | (\$237) | (\$152,799) | 9,951,512 | 28 |
| March | Actual | $(\$ 152,799)$ | \$0.0118 | \$0.0403 | \$69,851 | \$99,678 | \$13,680 | \$65,514 | \$21,308 | \$100,502 | $(5221,826)$ | $(\$ 187,312)$ | 3.25\% | (\$517) | $(\$ 222,343)$ | 8,392,918 | 31 |
| April | Actual | $(\$ 222,343)$ | \$0.0118 | 50.0403 | \$52,060 | \$73,873 | \$21,540 | \$48,597 | \$16,267 | \$86,404 | ( $\$ 261,873)$ | $(\$ 242,108)$ | 3.25\% | (\$647) | ( $\$ 262,519$ ) | 6,244,982 | 30 |
| May | Actual | (\$262,519) | \$0.0118 | \$0.0403 | \$35,897 | \$38,301 | \$22,050 | \$22,514 | \$1,084 | \$45,648 | $(\$ 291,069)$ | (\$276,794) | 3.25\% | (\$1,308) | (\$292,368) | 3,992,423 | 31 |
| June | Actual | (\$292,368) | \$0.0118 | \$0.0403 | \$28,205 | \$22,535 | \$18,101 | \$38,967 | \$15,962 | \$73,030 | $(\$ 270,077)$ | $(\$ 281,223)$ | $3.25 \%$ | (\$755) | (\$270,833) | 2,949,527 | 30 |
| July | Actual | (\$270,833) | \$0.0118 | \$0.0403 | \$22,467 | \$13,943 | \$24,931 | \$20,486 | \$23,853 | \$69,270 | (\$237,972) | ( $\$ 254,402)$ | 3.25\% | (\$706) | ( $\$ 238,678$ ) | 2,249,655 | 31 |
| August | Actual | ( $\$ 238,678)$ | \$0.0118 | \$0.0403 | \$23,733 | \$13,657 | \$16,435 | \$30,762 | \$11,600 | \$58,797 | (\$217,272) | (\$227,975) | $3.25 \%$ | (\$629) | (\$217,901) | 2,350,175 | 31 |
| September | Actual | ( $\$ 217,901$ ) | \$0.0118 | \$0.0403 | \$24,828 | \$14,216 | \$53,115 | \$33,233 | \$32,592 | \$118,941 | $(\$ 138,004)$ | $(\$ 177,952)$ | 3.25\% | (\$475) | (\$138,479) | 2,456,909 | 30 |
| October | Actual | ( $\$ 138,479$ ) | \$0.0118 | \$0.0403 | \$30,036 | \$18,833 | \$57,790 | \$23,015 | \$23,513 | \$104,318 | $(\$ 83,030)$ | $(\$ 110,755)$ | 3.25\% | (\$306) | $(\$ 83,336)$ | 3,012,769 | 31 |
| November | Actual | $(\$ 83,336)$ | \$0.0131 | \$0.0393 | \$53,930 | \$51,805 | \$59,522 | \$36,216 | \$10,835 | \$106,574 | ( $\$ 82,497$ ) | ( $\$ 82,916$ ) | 3.25\% | (\$222) | ( $\$ 82,719$ ) | 3,844,424 | 30 |

January 2012 - November 2013/Y.T.D. Actuals
$\begin{array}{llllll}\$ 1,012,572 & \$ 1,089,566 & \$ 781,177 & \$ 993,037 & \$ 402,372 & \$ 2,176,586\end{array}$

